

Company Profile

Learn about who we are, what we do and how you can partner with us in sustainable energy infrastructure.



Let SEI connect you to Australia's growing sustainable energy infrastructure successes.

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Your leading investor in
sustainable energy infrastructure.

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About us

Sustainable Energy Infrastructure (SEI) was established in 2018 by Whitehelm Capital, now known as Patrizia following their merger on 1 February 2022. SEI was formed on behalf of forward-thinking local institutional investors who purchased a portfolio of high-quality, established energy assets, owned at the time by Australian energy supplier AGL. With the ongoing financial backing of a consortium of locally based superannuation funds, SEI plays an active role in developing and providing sustainable energy solutions throughout regional Australia.



“

We are a leading investor in mid-scale sustainable distributed energy infrastructure.

Responsible investments with experienced partners.



Through strategic acquisition, investment and development of sustainable energy solutions, our aim is to deliver sector-leading results for our clients, whether they're direct customers, joint-venture partners or private energy infrastructure developers.

Our vision

To deliver a range of tailored investment and development options to companies and other organisations seeking to capitalise on the latest advancements in renewable energy technology.

Our mission

Our mission is to deliver a portfolio of efficient energy solutions with a strong focus on sustainability and supporting local communities.



Helping Australian industry and electricity wholesalers / retailers achieve their carbon goals.



Our values



Safety

SEI's core value is safety-first and we take pride in our exceptional operational safety record and strong compliance with industry standards.



Environment

A core focus for SEI is to invest in and operate assets that have a positive environmental impact and is consistent with our responsible investment philosophies.



Community

Working across regional Australia we understand the importance of supporting local communities and the organisations that provide supportive services to the people living in these more remote areas.

Director's **statement**

Helping you to achieve your carbon goals.

A core focus for SEI is to invest in and operate assets that have a positive environmental impact and is consistent with our responsible investment philosophies.

Since SEI ownership our assets...

have generated a total of

1,356,633

MWh of
electricity

have gained a total of

389,131

Renewable
Energy
Certificates

has generated over

334,753

Australian
Carbon
Credit Units

and have abated

1,085,306

Tonnes
of CO2



Graham Matthews

SEI Director

Founding shareholder and Chief Executive of Whitehelm Capital, Graham joined the team in 1998 and started the firm's infrastructure business at the time when private ownership of public infrastructure began to garner increasing popularity and success across the globe.

Since then, Graham has led the development of the firm's investment philosophy, and its world-wide asset acquisitions and disposals and has been instrumental in delivering improved operational and financial performance through active asset management.

Graham championed Whitehelm Capital's responsible investment ethos and led the firm to be a signatory to the United Nations backed Principles for Responsible Investing (UNPRI) and a member of GRESB infrastructure. Following Whitehelm Capital's merger with Patrizia, Graham now acts as Patrizia's CEO of Infrastructure.

“

SEI's Cogeneration Facilities provide our Industrial customers with a secure and reliable source of steam and electricity so they can focus on their primary business needs.

Our people

Our people is what makes SEI successful.



The team at SEI is simply driven to deliver the **best**. Not only the best for our investors but also the best for our facilities, business partners and customers.



Delivering the best outcomes is a challenge that the team at SEI strives for. The breadth of experience from within is what makes this achievable. Be it in depth gas, electrical or steam experience through to project development, delivery or management or all aspects of health, safety, risk, regulatory and compliance management, the people that form the team at SEI can deliver. Delivering the best underpins the sound investments to deliver results.



We are committed to supporting local communities.

With a diversified asset base from Bundaberg to Altona, and Port Wakefield to Padthaway, Botany to Renmark, to name a few, SEI is a true investor in regional Australian infrastructure. By targeting mid-scale generation assets, SEI has assets that are active in local communities that make a real impact.



Visit sei.com.au/community to find out more about who and how we support regional communities.

— MEET OUR TEAM

**SCOTT THOMAS**

SEI DIRECTOR

Bringing extensive experience within the energy industry, Scott has a unique skillset with hands-on frontline technical service experience.

**SAJI ANANTAKRISHNAN**

SEI DIRECTOR

Saji heads up the Patrizia infrastructure team in Australia and Asia, overseeing the firm's activities in the region.

**JUSTIN PARKER**

SEI NATIONAL MANAGER

Justin is an experienced manager and business leader with more than 20 years' experience in the energy industry.

**SIMON WOOD**

ASSET MANAGER

Simon has formal qualifications in gas, electrical and steam, and proactively remains up-to-date with emerging renewable energy technologies.

**ROBERT PLUMB**

ASSET MANAGER

With almost 20 years energy industry experience, Rob has advanced through the industry to now manage facilities, customer accounts and contracts.

**JOHN VAN LIEROP**

ASSET MANAGER

Bringing an exceptional depth of maintenance and management knowledge, John's experience working in the heavy industry sector spans more than 20 years.

**LAURA CARTLAND**

FINANCE MANAGER

Laura, a qualified Chartered Accountant, has experience in finance for multinational companies over a range of industries including utility infrastructure asset companies.

**JESSICA ROBERTSON**

ACCOUNTS ADMINISTRATOR

With broad experience in Business management, finance and administration, Jess combines her eye for detail with her passion for environmental sustainability.

Where do **you fit in?**

Bring us your projects...

Upgrade existing energy infrastructure

Reduce energy consumption

Improve environmental footprint

New projects

*& with our experienced
in-house team and
strong capital support...*

**we create
opportunities**

Investment solutions

Customised client solutions

& can offer you

Asset ownership

Asset management



“

“We are thrilled to be partnering with SEI to build and operate a portfolio of distributed solar assets across regional Australia.”

— Mark Yates, Managing Director
YES Group

Client solutions

As an independent infrastructure asset owner and manager, SEI is focussed on delivering tailored, sustainable energy solutions for commercial and industrial clients and plant developers.



WHAT WE OFFER

We tailor our solutions to our clients and provide long term management and investment support.



CUSTOMISED SOLUTIONS

SEI provides customised energy solutions to help a range of clients optimise their long-term energy efficiency and reduce carbon emissions.



EXPERIENCE

With an inhouse team and strong capital support, we have decades of experience to help you deliver a more efficient, resilient and sustainable energy solution without compromising your core operations or business focus.



ONGOING SUPPORT

Once operational, SEI can facilitate both passive investment and active asset management of the plant and network, depending on need.



LONG TERM STRATEGIES

We are also able to design longer-term investment strategies that focus on a continual chain of project development, construction, delivery and operation.

Check out our project case studies to see first hand how we tailor solutions for our clients. Visit sei.com.au/projects.



Sustainable Energy Infrastructure is uniquely placed to deliver a range of tailored investment and development options to companies and other organisations seeking to capitalise on the latest advancements in renewable energy technology.



KEY INDUSTRIES

At SEI our industry exposure is far and wide. We own and manage facilities across numerous industries such as petro chemical, food and beverage processing, oil and gas, transport, waste management and stand alone power generation.

Asset ownership

At present, the company owns and operates approximately twenty generation and distributed energy facilities across regional Australia. With our depth of expertise and experience, SEI is able to offer infrastructure management and operational services to new and developed projects in the public and private sphere.



OUR PORTFOLIO

Our portfolio focus is diversified in these areas for key industries and transport.



RENEWABLE ASSETS

SEI develop, own, operate, maintain and manage the energy sales of mid-large scale solar farm projects in regional Australia. SEI and YES Group have developed and are in the process of constructing 50MW of new Solar and BESS facilities across South Australia, New South Wales and Victoria.



BIOMASS GENERATION

The ISIS Central Sugar Mill facility is SEI's first renewable cogeneration project that produces energy from sugar cane by-product (bagasse). This project saves more than 97,700 tonnes of CO2 per annum.



NATURAL GAS SOLUTIONS

SEI CNG facilities take conventional natural gas and compress it to pressures in the vicinity of 200 Bar that is then stored in high pressure cylinders. Approximately 500 CNG buses are fuelled via SEI's refuelling facilities utilising ~650Tj of gas per annum.

Check out our portfolio of assets and the diverse range of solutions we offer. Visit sei.com.au/projects.



SEI's capability enables us to assess both greenfield projects as well as brownfield assets, providing genuine options for commercial and industrial customers and plant developers to optimise the energy needs of their operations.



CREATING OPPORTUNITIES

By investing in the development, construction and operation of efficient generation and cogeneration assets, SEI not only delivers sustainable energy solutions for our customers but also the creation of local employment opportunities.

Asset management

With our depth of expertise and experience, SEI is able to offer infrastructure management services to new and developed projects in the public and private sphere.



OUR MANAGEMENT

Our portfolio focus is diversified in these areas for key industries and transport.



QENOS

Our Qenos facility, includes a Solar Turbine Titan 250 gas turbine package with the latest SoLoNOx combustion technology and Rentech Heat Recovery Steam Generator (HRSG).



CNG FACILITIES

SEI owns and operates 4 x CNG refuelling facilities, 1 on site at Brisbane City Council's Willawong bus depot and 3 at various Transport for NSW bus depots in metro Sydney. Approximately 500 CNG buses are fuelled via SEI's refuelling facilities



MORANBAH POWER STATION

Utilises the Coal Seam Methane from the Bowen Basin to provide electricity to Arrow whilst exporting 50% of this amount to the grid. SEI owns and manages the facility and oversees a third party to deliver maintenance and operations.

Does your business need to improve energy costs or advance to sustainable energy? *We can help you find a solution.*



As many innovative manufacturing enterprises seek to reduce their running costs and carbon footprint, and renewable energy technology advances at an unprecedented speeds, SEI assists companies in establishing their own, on-site co-generation plants and networks.



CO-GENERATION ENERGY BENEFITS

On-site Cogeneration facilities not only provide a more energy efficient source of steam and electricity but can also provide security of supply and protection against unwanted interruptions to power supply.

Partner **with us**

Our agility and flexibility allows us to work with a wide variety of partners, and tailor solutions to fit their operational and environmental objectives.

Sustainable Energy Infrastructure is able to draw on its broad experience and depth of knowledge in the energy industry to offer our partners, be they private or public sector commercial and industrial customers or renewable energy asset developers, a deliverable solution to meet their long-term energy efficiency, resilience and sustainability needs.



Customers

Whether you're looking to upgrade existing onsite energy infrastructure, explore opportunities to reduce energy consumption, explore more cost effective energy opportunities or improve your environmental footprint, SEI can open up a host of opportunities, with options that can be tailored to fit with your business specific goals and strategies – and all with the peace-of-mind knowing that SEI is backed by a consortium of likeminded institutional investors. SEI is an independent infrastructure asset owner – we are focused on delivering you the energy solutions you need, so you can focus on running your business.



Developers

Partnering with SEI in your next energy infrastructure project gives access to a highly competitive cost of capital, certainty of financing, a worldwide knowledge base, cutting-edge research, and extensive experience in all facets of the industry from equity and debt structuring, planning and development to construction, operation, management and divestment. Our infrastructure solutions can be customised to suit your individual objectives and vision.

If you need...



A CUSTOM
SOLUTION FOR
YOUR BUSINESS



ASSET
MANAGEMENT
OR OWNERSHIP



INVESTMENT
SOLUTION FOR
A NEW PROJECT



TO REDUCE
YOUR ENERGY
FOOTPRINT

...partner **with us.**

Join us in
developing
and providing
sustainable
energy solutions
throughout
regional Australia.





Sustainable Energy Infrastructure



Let SEI connect you to Australia's
growing sustainable energy
infrastructure successes.

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